

Morgan Stanley

MORGAN STANLEY IQ

# THE MORGAN STANLEY FTSE™ INCOME PLAN 2

INTELLIGENT INVESTING

This plan is not capital protected.  
You must be prepared to lose some  
or all of your initial investment.

The Plan Manager for the FTSE™ Income Plan 2 is Morgan Stanley & Co. International plc, which is authorised and regulated by the Financial Services Authority.

Morgan Stanley & Co. International plc is a leading global financial services firm providing a wide range of investment banking, securities, investment management and wealth management services. Through our structured investments platform, we leverage Morgan Stanley's world-renowned institutional expertise to bring you competitive, innovative and well-thought out investment opportunities.

For more information, please visit our website [www.MorganStanleyIQ.co.uk](http://www.MorganStanleyIQ.co.uk)

Professional Adviser

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PRODUCTS AWARDS**  
2009

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# Introduction to the Morgan Stanley FTSE™ Income Plan 2

**Our FTSE™ Income Plan 2 is designed to provide a regular, fixed income over the next six years. What's more, your initial investment will be returned in full as long as the FTSE™ 100 Index does not fall by 50% or more during the six-year term.**

## PLAN SUMMARY

- ▶ **Fixed annual income:** At the end of each year during the six year term, you will receive a fixed income of 7.5% a year, regardless of any movement in the FTSE™ 100 Index.
- ▶ **Some protection from a falling market at maturity:** As long as the FTSE™ 100 Index level remains above 50% of its level on the start date of the plan, you will receive the return of your initial investment at maturity. However, if it falls to or below 50% of its initial level at any point during the six-year term, your capital is at risk: In this case, if the FTSE™ 100 Index level at maturity is below its level on the start date of the plan, the repayment of your investment will be reduced by the amount the FTSE™ 100 Index has fallen. This plan is not capital protected and you should be prepared to lose some or all of your initial investment.
- ▶ **Your capital is used to purchase securities issued by Morgan Stanley:** These securities are a type of 'corporate bond', which is essentially a loan to Morgan Stanley that they are obliged to repay to you at maturity. In the event of Morgan Stanley going into liquidation, you may lose all or part of your initial investment together with any fixed income payments yet to be paid. Morgan Stanley has a credit rating of A from Standard & Poor's at the time of publication.

## WHAT IS THE FTSE™ 100 INDEX?

The FTSE™ 100 Index was created by the Financial Times and the London Stock Exchange in January 1984 and is a widely used benchmark for the UK stock market. The Index measures the capital growth of the shares of the 100 largest companies listed on the London Stock Exchange. It does not include any returns from dividend income.

# Is the FTSE™ Income Plan 2 right for me?

It is important that you understand the features of any investment product before you decide whether to invest in it. The considerations set out below might help you to decide whether this plan meets your investment needs. Please note that Morgan Stanley does not provide investment advice. If you are in any doubt as to whether the plan is suitable for you, you should consult your financial adviser.

**If the following statements apply to you then an investment in the plan may be appropriate:**

- ▶ I am looking for a regular, fixed income payment.
- ▶ I am prepared to risk losing some or all of my investment should the FTSE™ 100 Index fall by 50% or more at any point during the six-year term.
- ▶ I understand that the plan returns and the repayment of my investment depend on Morgan Stanley not going into liquidation and I am comfortable with this risk.
- ▶ I am willing to invest for six years in order to achieve the returns described in the brochure.
- ▶ I wish to invest in a tax efficient plan that is eligible under UK ISA rules.

**If the following statements apply to you then an investment in the plan may not be appropriate:**

- ▶ I am looking for a growth return linked to the performance of an index (like the FTSE™ 100 Index), rather than a fixed annual income.
- ▶ I am not prepared to put any of my capital at risk.
- ▶ I may need access to my capital before the end of the investment term and do not want to take the risk that the amount I receive from selling my investment in the plan is less than my initial investment.
- ▶ I am not willing to accept the risk of Morgan Stanley going into liquidation and therefore not being able to pay the advertised returns and the repayment of my investment at maturity.

# How is my return calculated?

You will receive a fixed annual income of 7.5% throughout the six year investment term, regardless of the performance of the FTSE™ 100 Index. The dates these income payments will be paid to you are as follows:

Date	Income
15 <sup>th</sup> September 2011	7.5% times your initial investment
17 <sup>th</sup> September 2012	7.5% times your initial investment
16 <sup>th</sup> September 2013	7.5% times your initial investment
15 <sup>th</sup> September 2014	7.5% times your initial investment
15 <sup>th</sup> September 2015	7.5% times your initial investment
15 <sup>th</sup> September 2016	7.5% times your initial investment

On the final income payment date (the Maturity Date), you will also receive the repayment of some or all of your initial investment. The amount of your initial investment that you will receive will depend on the level of the FTSE™ 100 Index over the six-year investment term.

## **How much of my initial investment will be repaid at maturity?**

If the FTSE™ 100 Index level on the 15<sup>th</sup> September 2016 (the 'Final Index Level') is equal to or more than its level on the start date of the plan (the 'Initial Index Level'), you will receive the return of your initial investment in full at maturity.

However, if the Final Index Level is below the Initial Index Level, the repayment of your initial investment depends on whether the FTSE™ 100 Index has closed at or below 50% of the Initial Index Level on any day during the investment term:

- ▶ If the Index has never closed at or below 50% of the Initial Index Level, you will receive the return of 100% of your initial investment.
- ▶ If the Index has closed at or below 50% of the Initial Index Level, you will lose 1% of your initial investment for each 1% that the Final Index Level is below the Initial Index Level. For example, if the Final Index Level is 60% below the Initial Index Level, the repayment of your initial investment would be reduced by 60%.

The table below shows the repayment of your initial investment at maturity given a range of Final Index Levels and whether the Index has fallen to or below 50% of the Initial Index Level during the term. They are based on an initial investment of £10,000.

<b>Has the Index fallen to or below 50% of the Initial Index Level during the term?</b>	<b>Index Performance</b> (% change between Initial Index Level and Final Index Level)	<b>Fixed Income Return</b> (sum of annual income payments during the investment term)	<b>Repayment of Initial Investment</b>	<b>Total Return</b> (Fixed Income Return plus Repayment of Initial Investment)
Y	-60%	£4,500 (£750 annually)	£4,000 (£10,000 less £6,000)	£8,500
Y	-50%	£4,500	£5,000	£9,500
Y	-30%	£4,500	£7,000	£11,500
N	-30%	£4,500	£10,000	£14,500
N	0%	£4,500	£10,000	£14,500
Y	30%	£4,500	£10,000	£14,500
N	30%	£4,500	£10,000	£14,500
N	60%	£4,500	£10,000	£14,500

# Additional risk factors

This section describes some of the risks not explained elsewhere in the brochure. Before considering an investment in the FTSE™ Income Plan 2, you should read this section and the rest of the brochure carefully to ensure that you fully understand the risks associated with any investment in the plan.

- ▶ The repayment of your initial investment at maturity is dependent on the performance of the FTSE™ 100 Index over the entire six-year investment term. The past performance of the index is not necessarily a guide to its performance in the future and there is no certainty that the future performance of the index will be positive.
- ▶ Your income is a pre-defined amount, rather than being linked to the performance of the FTSE™ 100 Index. If the FTSE™ 100 Index were to perform strongly over the investment term, the returns you receive may be less than you would have received from an investment linked directly to the positive performance of the Index. Furthermore, the fixed income payments will remain at the pre-defined rate, regardless of any changes in inflation or interest rates (inflation risk arises because the value of cash flows from the plan is fixed. Inflation may reduce what you could buy in the future, in terms of purchasing power).
- ▶ There may occasionally be circumstances that interfere with the calculation of the FTSE™ 100 Index. For example, the calculation of the index may be delayed or prevented if some of the shares that comprise the index are suspended from trading on the London Stock Exchange. In such cases, the repayment of your initial investment at maturity may need to be adjusted and may be more or less than might otherwise have been the case.
- ▶ It is usually possible to sell your plan prior to maturity. However, the proceeds you receive will depend on many market factors, including, but not limited to, the index level, interest rates and the credit quality of the issuer. Consequently, if you sell prior to maturity, you may receive less than your initial investment.
- ▶ The plan is not the same as a bank or building society account where capital is guaranteed and readily available without penalty. There is a risk that Morgan Stanley may go into liquidation and therefore not be able to repay investment capital or to pay the advertised returns both during and at the end of the investment term.

# How to invest

There are a number of different ways to subscribe to the plan:

- ▶ Direct Investment.
- ▶ ISA Investment for the 2010/11 tax year.
- ▶ Transfer of existing ISA Investment.
- ▶ Self Invested Personal Pensions (SIPPs), Small Self Administered Schemes (SSASs) and investments from charities, companies and trustees.

Subscription is only available by way of lump sum investment. The minimum subscription is £3,000, regardless of which investment option you choose<sup>1</sup>.

If you are investing via a 2010/11 ISA, there are certain restrictions:

- ▶ The maximum subscription amount is £10,200.
- ▶ You cannot subscribe to another Stocks & Shares ISA in the same year that you subscribe to this ISA.

Application forms for Direct Investments, ISA Investments and ISA Transfers are available at the back of this brochure. Application forms for SIPP, SSAS or charity, company and trustee investments are available to download via [www.MorganStanleyIQ.co.uk](http://www.MorganStanleyIQ.co.uk).

## INVESTMENT DEADLINES

The deadline for submitting applications is 25<sup>th</sup> August 2010, except for ISA transfers where the deadline is the 18<sup>th</sup> August 2010. This is to allow sufficient time for funds to be received from the existing Plan Manager. We reserve the right to close the subscription period early, if the plan is oversubscribed.

<sup>1</sup> There may be instances where we will accept a subscription for less than £3,000 (for instance, in the case of ISA transfers). Please speak with your financial adviser if you think this will apply to your subscription.

# Frequently asked questions

## **Who is eligible to invest in the FTSE™ Income Plan 2?**

The plan is open to UK residents (please see the application forms for conditions). You need to be 18 or over to qualify for an ISA investment. However, investments can be made on behalf of a person under the age of 18 through the Direct Investment option.

## **What are the charges/expenses I will incur?**

There are no explicit initial or ongoing charges you will need to pay, but we may charge you a one-off £100 plus VAT charge if you wish to transfer your plan to another Plan Manager during the investment term (the £100 charge will not be applied for transfers made at maturity). All other charges are taken into account in setting the terms offered, and the returns shown are net of all charges and expenses. Charges are expected to be around 6% of your original investment and include management costs, administration fees and adviser commissions.

## **Is my adviser paid commission?**

We usually pay commission to the independent financial advisers through whom applications are made, even if you are not receiving any advice. The amount of commission will depend on the amount you invest and will be detailed in your welcome letter. Commission is already accounted for in the terms offered and does not affect the return shown.

## **What is “credit risk”? What is the credit risk associated with this plan?**

The plan is designed to provide you with the returns described in this brochure. In order to achieve this, we will invest your subscription proceeds in securities issued by Morgan Stanley. These securities are a type of ‘corporate bond’, which is essentially a loan to Morgan Stanley that Morgan Stanley promises to repay you at maturity. There is the risk, however, that Morgan Stanley could default on this promise to you. You may lose all or part of your investment if Morgan Stanley goes into liquidation and defaults on paying your returns. The risk that Morgan Stanley goes into liquidation is credit risk.

Credit ratings can be a useful way to compare the credit risk associated with different companies and their investments. Credit ratings are assigned by independent companies known as ratings agencies and reviewed regularly. At the time of publication, Morgan Stanley has a credit rating of A by Standard & Poor’s and A2 by Moody’s Investor Services Limited. Credit Ratings for financial institutions can go up or down at any point in response to changes in the financial position of the institution in question. The highest possible credit rating is AAA. Standard & Poor’s credit ratings between AAA and BBB are considered to be ‘investment grade’.

According to the Standard & Poor’s rating definitions as of June 2009, a company rated ‘A’ has a strong capacity to meet its financial commitments but could be more susceptible to adverse economic conditions than companies in higher-rated categories.

**Is there any early investment discount available?**

Yes. You will receive a discount on your subscription price equivalent to 0.5% interest per annum from the date your payment clears (typically three days after we receive it) until the Plan Start Date.

**If I am transferring an existing ISA, what else do I need to consider?**

Your existing ISA must be transferred in cash, which means that, if you hold a Stocks and Shares ISA, your existing Plan Manager will need to sell your investment holdings. They may charge you an exit or transfer fee. There is also the potential to miss out on gains if markets rise while your transfer remains pending.

**Can I change my mind once I have subscribed?**

Yes. You have the right to cancel your plan within 14 days of the date the plan is opened or the date you receive your cancellation notice from us, whichever is later. You can exercise this right to cancel by writing to Morgan Stanley & Co. International plc, BNY Mellon House, Ingrave Road, Brentwood, Essex CM15 8TG.

**Can I withdraw/transfer before the maturity date?**

Partial withdrawals are not permitted. However you can withdraw / transfer your entire investment amount and close your plan early. In this case, repayment of your initial investment is not guaranteed and you may get back less than you invested. You may also be charged a transfer fee. You may only terminate or transfer the plan by giving us written notice. Your investment will be sold at the next practicable dealing day following receipt of your request (usually the 15<sup>th</sup> and 27<sup>th</sup> of each month) and payment will be made within seven working days.

If you have invested via an ISA and subsequently decide to withdraw, it may not be possible to invest in another ISA of the same type for the same tax year if your cancellation period has expired. If you have invested via an ISA transfer, any favourable tax treatment associated with that ISA holding will be irrevocably lost unless you are able to find another plan manager to transfer your investment to.

**Will you keep me updated during the investment term?**

You will receive an initial statement detailing your investment shortly after your application is processed and a semi-annual statement and valuation as of the 28<sup>th</sup> February and 31<sup>st</sup> August each year until the Plan Maturity Date.

Continues overleaf...

**What happens when the plan matures?**

We will contact you around six weeks before the Plan Maturity Date outlining the options available to you. Please ensure you write to us if your address or bank details change.

**How is my investment taxed?**

How your investment is taxed depends on whether you invest via an ISA or directly into the plan:

Investing via an ISA: ISAs allow UK residents to invest up to the annual ISA limit (please see page 7 for details), without incurring either Capital Gains or Income Tax.

Investing directly into the plan: the annual fixed income payments are likely to be subject to Income Tax at your highest marginal rate of tax. No relief from income tax is available in respect of any loss should your capital repayment at maturity be less than your initial investment. Payments from the plan will be made gross of tax and it is your responsibility to declare this gain on your tax return.

The above information is based on tax legislation and practice as of the date of publication, as interpreted in good faith by Morgan Stanley. Any changes to taxation that directly or indirectly impact how your plan is taxed could come into force at any time in the future. Such changes could render the information provided above as out-of-date and could have a significant effect on the tax treatment of your investment. Moreover, these changes could be applied retrospectively. You should contact your financial adviser if you require any advice on your tax position.

**What happens to my investment if I die?**

Upon death, where your investment is held under an ISA, the ISA status of your investment will be lost. Your assets will be transferred to a Direct Investment, which forms part of your estate for Inheritance Tax purposes. Once suitable documentation is received, the investments will be transferred to your personal representatives within seven working days. Your account can then be terminated early in accordance with its terms or held to maturity, at the discretion of your personal representative.

# Terms and conditions

## KEY TERMS FOR THE FTSE™ INCOME PLAN 2<sup>2</sup>

<b>Underlying Index:</b> FTSE™ 100 Index (UK Equity)
<b>Annual Income Payment:</b> 7.5%
<b>Income Payment Dates:</b> 15 <sup>th</sup> September 2011, 17 <sup>th</sup> September 2012, 16 <sup>th</sup> September 2013, 15 <sup>th</sup> September 2014, 15 <sup>th</sup> September 2015, 15 <sup>th</sup> September 2016
<p><b>Repayment of Capital at Maturity:</b> If the Final Index Level is at or above the Initial Index Level, investors receive the return of 100% of their initial investment.</p> <p>If the Final Index Level is below the Initial Index Level, the repayment of the initial investment depends on whether the Index has closed at or below the Barrier on any business day during the investment term:</p> <ul style="list-style-type: none"> <li>▶ If the Index has never closed at or below the Barrier, investors receive the return of 100% of their initial investment</li> <li>▶ If the Index has closed at or below the Barrier, investors receive 100% less any negative performance of the Index over the Investment term</li> </ul>
<b>Barrier:</b> 50% of the Initial Index Level
<b>Tax Treatment:</b> Income Tax
<b>Investment Term:</b> 6 years
<b>Minimum Investment:</b> £3,000
<p><b>Investment Options:</b></p> <ul style="list-style-type: none"> <li>▶ Direct Investments, including through Self Invested Personal Pensions (SIPPs) and Small Self Administered Schemes (SSASs)</li> <li>▶ Transfers of existing ISA investments</li> <li>▶ New ISA investments for 2010/11</li> <li>▶ Investments from charities and corporate/commercial trustees</li> </ul>
<b>Subscription Period:</b> 14 <sup>th</sup> July 2010 to 25 <sup>th</sup> August 2010, with an early cut off for ISA transfers of 18 <sup>th</sup> August 2010. We reserve the right to close the subscription period early
<b>Plan Start Date:</b> 15 <sup>th</sup> September 2010
<b>Maturity Date:</b> 29 <sup>th</sup> September 2016
<b>Initial Index Level:</b> The official closing level of the Underlying Index on 15 <sup>th</sup> September 2010
<b>Final Index Level:</b> The official closing level of the Underlying Index on 15 <sup>th</sup> September 2016
<b>Early Investment Discount:</b> Equivalent to 0.5% per annum

<sup>2</sup> In the event that any of the dates mentioned in the table above are not London Business Days, or days on which the relevant stock exchanges are not functioning normally, the relevant date will be moved to the first such day immediately following the date in question.

# Morgan Stanley terms and conditions

The following Terms and Conditions are issued by Morgan Stanley & Co. International plc. The Terms and Conditions, of which the Application Form is a part (each as amended from time to time), will govern your investment with the Plan Manager. Please read these Terms and Conditions carefully. If there is anything that you do not understand, please speak to your financial adviser.

## 1. Definitions

1.1 In these terms the following words have the following meanings:

**Applicable Regulations** means all legislation (including FSMA), statutory instruments and the FSA Rules insofar as they relate to the performance of the various obligations under these Terms and Conditions.

**Application Form** means the form that must be completed to enable your Plan to be opened and which constitutes part of the Terms and Conditions.

**BNY Mellon** means Bank of New York Mellon of 1 Canada Square, London E14 5AL which is authorized and regulated by the FSA. Registered number 122467.

**Brochure** means the Plan Information, the Terms and Conditions and the Application Form.

**Cash ISA** means a Cash Individual Savings Account.

**Direct Investment** means an investment in the Plan outside of a Stocks and Shares ISA.

**FSA** means the Financial Services Authority of 25 The North Colonnade, Canary Wharf, London E14 5HS.

**FSA Rules** means principles, rules and guidance issued by the FSA from time to time.

**FSMA** means the Financial Services and Markets Act 2000.

**Initial Investment** means any subscription money invested by you in the Plan.

**MSI plc** means Morgan Stanley & Co. International plc.

**Plan** means a Stocks and Shares ISA or Direct Investment as held under these Terms & Conditions.

**Plan Information** means the section of the Brochure which is not the Terms and Conditions and the Application Form.

**Plan Manager** means Morgan Stanley & Co. International plc, 25 Cabot Square, London E14 4QA. Authorised and regulated by the FSA and entered on the FSA register with registration number 165935 or such other entity as MSI plc may appoint to manage the plan.

**Plan Start Date** means as specified in the "Key Terms" section of the Plan Information.

**Regulations** means the Individual Savings Account Regulations 1998 as amended from time to time.

**Securities** means the medium term notes or other securities with similar characteristics to be acquired or entered into by the Plan Manager in order to provide the Plan returns.

**Stocks and Shares ISA** means a Stocks and Shares Individual Savings Account.

**We, us & our** mean Plan Manager.

**You and your** mean an investor who applies to open an ISA or Direct Investment or an investor who applies to transfer their Cash ISA or Stocks and Shares ISA subject to these Terms & Conditions.

## 2. Commencement

2.1 These Terms and Conditions will come into effect when we receive a copy of the Application Form signed by you.

## 3. Services to be provided

3.1 You appoint us to provide services as:

(i) ISA Plan Manager in connection with Securities held within an ISA; and/or

(ii) Plan Manager in connection with Direct Investments.

## 4. Investments

4.1 Under these Terms and Conditions, we provide services in relation to Securities only.

## 5. Your Plan

5.1 To open a Plan, you must submit to the Plan Manager a fully completed Application Form. In the case of a Stocks and Shares ISA investment for 2009/10, a Stocks and Shares ISA investment for 2010/11 and/or a Direct Investment, you must also provide the initial subscription amount in cash such that it clears in our account before the Plan Start Date. In the case of a Cash ISA or Stocks and Shares ISA transfer, we will manage your Plan upon receipt of the proceeds of your previous Plan from your previous Plan Manager. The Application Form is part of these Terms and Conditions and if the terms differ, those contained in the Application Form will prevail.

5.2 Subject to the Regulations we may provisionally open a Stocks and Shares ISA Plan where the information which you have supplied is insufficient. In respect of a Stocks and Shares ISA, where we open a Plan on a provisional basis you must supply the missing information within 30 days of the application, otherwise the Plan must be voided in accordance with Inland Revenue requirements.

5.3 You may open more than one Plan, subject to completion of an Application Form for each Plan.

5.4 The Plan Manager reserves the right to reject an application for any reason.

5.5 As we have no discretion over the management of the Plan, you will have full responsibility for instructing us as to the amount of any investments or cash which shall constitute the Plan.

## 6. Client categorisation

6.1 We will categorise you as a retail client for the purposes of the FSA rules unless we specify otherwise in correspondence to you and you will benefit from the regulatory protections afforded by the Applicable Regulations.

## 7. Execution of orders

7.1 In performing our duties under these Terms and Conditions, we shall take all reasonable steps to obtain the best possible result for you in effecting all sales, purchases and other transactions in Securities. A summary of our order execution policy is provided with these Terms and Conditions and further details are available on request. Please note that the summary of our order execution policy is not intended to have any contractual effect.

7.2 By signing the Application Form and agreeing to our Terms and Conditions: you consent to our execution policy; and you consent to your orders being executed by us outside of a regulated market or multilateral trading facility.

7.3 If you give us a specific instruction in relation to the execution of an order or in relation to a specific aspect of the order, this may prevent us from taking the steps that we have designed and implemented in our execution policy to obtain the best possible result for the execution of that order or in respect of the elements covered by that instruction. We will follow your instruction and this will discharge our execution obligations in relation to the order or the specific aspect

of the order to which your instruction relates.

## **8. Instructions**

8.1 Your instructions must be given to us in writing.

8.2 If we have any material difficulty in promptly carrying out your instructions relating to the purchase and sale of Securities, we shall inform you as soon as reasonably practicable upon becoming aware of such difficulty.

8.3 You hereby instruct us not to make public limit orders in respect of Securities admitted to trading on a regulated market which are not immediately executed under prevailing market conditions, where we consider it appropriate not to do so.

## **9. No Advice**

9.1 We will buy or sell Securities on an execution-only basis without exercising any discretion or providing any investment advice to you. In the provision of this service we are not required to assess the suitability of buying and selling Securities and you will therefore not benefit from the protection of the FSA rules on assessing suitability.

## **10. Cancellation**

10.1 You will have the right to cancel your Plan within 14 days of the date your Plan is opened. You can exercise this right to cancel by writing to Morgan Stanley & Co. International plc, BNY Mellon House, Ingrave Road, Brentwood, Essex CM15 8TG. If you fail to exercise your right to cancel within those 14 days, you will not be able to do so thereafter and you will be bound by these Terms and Conditions.

10.2 If you exercise your right to cancel your Plan, you will not incur any additional charges provided that the cancellation is effective before the Plan Start Date. Provided that all Anti-Money Laundering verification on your application has been completed, we will pay to you no later than 30 days after the date on which we received notice of cancellation from you, any amounts which you have paid to us or for our benefit in connection with your Plan or the Securities (including amounts paid by you to our agents). If all Anti-Money Laundering checks have not been completed in a timely manner due to outstanding documentation and/or information, this may delay any payment due to You cancelling Your investment.

10.3 By exercising your right to cancel you will withdraw from these Terms and Conditions and your Plan will be terminated.

10.4 If you exercise your right to cancel, but we do not receive your notice to cancel until on or after the Plan Start Date when the investment in the Securities has been made, and the value of the Securities has fallen in that time, an amount equivalent to the fall in value of the Securities will be deducted from the amount of your subscription repaid to you.

10.5 If you exercise your right to cancel the purchase of the Plan following a Cash ISA or Stocks and Shares ISA transfer, unless you are able to find another Plan Manager to transfer your investment to the proceeds will be paid direct to you and you will irrevocably lose any favourable tax treatment associated with a Cash ISA or Stocks and Shares ISA holding.

10.6 The cancellation rights in this clause are in addition to your right to terminate under clause 21 of the Terms and Conditions. The cancellation rights in this clause are confined to the beginning of our relationship and are separate from the termination arrangements in clause 21 of the Terms and Conditions which will operate thereafter.

10.7 MSI plc reserves the right to cancel the launch of the Plan before the Plan Start Date, for any reason, including for reasons due to (i) insufficient Application Forms being received before such date, (ii) the credit rating of the issuer of the Securities having significantly deteriorated prior to the Plan Start Date, or (iii) significant volatility impacting the Securities or the financial markets so that the

economic terms of the Plan cannot be maintained. If MSI plc exercises its right to cancel the Plan, you will incur no charge and your Initial Investment will be returned in full to you within 14 days of the cancellation.

## **11. Subscriptions**

11.1 Subscriptions to the Plan may only be made with your own cash or by transfer of cash from an existing Cash ISA or Stocks and Shares ISA. If your total subscription amount in cash has not cleared in our account before the Plan Start Date we reserve the right to cancel your Plan application, and, if we do have to cancel your application on that basis, we accept no liability for any resulting loss, of any kind, sustained by you by such cancellation. Regardless of the legally binding nature of these Terms and Conditions, the information provided in the Brochure is valid for the subscription period only, which ends before the Plan Start Date.

11.2 Transfers of existing Cash ISA or Stocks and Shares ISAs will normally be arranged with the existing Cash ISA or Stocks and Shares ISA manager. Once the Cash ISA or Stocks and Shares ISA has been transferred, your new Stocks and Shares ISA Plan will be subject to the Terms & Conditions set out here. Please note that the value of your assets may change during such transfer.

## **12. Treatment of Cash held within your Plan**

12.1 Cash will be held by us in interest bearing designated client bank accounts with approved banks in the UK in accordance with the Client Money Rules of the FSA. Interest will accrue on money deposited in the Client Account.

12.2 You will receive an early investment discount on the subscription price You pay, equivalent to an interest rate of 0.5% per annum. Interest will be applied from and including the date your investment proceeds clear to and excluding the Plan Start Date.

12.3 Within a Stocks and Shares ISA, cash can only be held on a temporary basis pending an investment and if held in cash over a prolonged period there is a risk that the Inland Revenue may void your Stocks and Shares ISA.

## **13. Permitted Investments**

13.1 The Plan Manager will arrange to buy Securities issued by Morgan Stanley. Morgan Stanley has a credit rating of 'A' or better at the time of publication (as measured by Standard & Poor's or the equivalent rating by Moody's Investor Services Limited).

13.2 In the event of Morgan Stanley being unable to meet its financial obligations, you may not receive the advertised returns and you could lose all, or part, of your original investment.

13.3 The Plan Manager may without previously consulting you aggregate any transaction for an investor with one or more transactions for other investors, but it will do so only if it reasonably considers that it is unlikely that the aggregation of transactions will work overall to your disadvantage. However, you should note that the aggregation of transactions may, on some occasions, result in you receiving a less favorable price than if each transaction had been carried out separately. The Plan Manager will take all reasonable steps to ensure that any aggregated transaction is carried out on the best terms generally available in the market at that time for transactions of a similar type and size.

13.4 You have a right to inspect copies of contract notes, vouchers and entries in the Plan Manager's book, or computerised records relating to transactions carried out for your account. These records will be kept for at least six years.

## **14. Plan Returns**

14.1 Your Plan's returns, including how they will be taxed, will be in accordance with the relevant details in the Plan Information.

14.2 We will contact you around six weeks before the Plan Maturity Date outlining the options available to you in order to confirm what you want us to do

with the cash proceeds of your Plan. If we do not receive instructions from you and your Plan is a Stocks and Shares ISA, we will hold your cash proceeds in an account selected by us until we receive your instructions, however at any time we may at our discretion attempt to remit the proceeds to you. If your plan is not a Stocks and Shares ISA, we will attempt to remit proceeds to you within seven days of the Maturity Date. It is therefore important that you notify us if Your address or bank details change. The cash proceeds of your Plan will not earn interest or generate any growth after the Maturity Date.

#### 15. Investment Risks

15.1 Your investment is subject to a number of risks including those stated in the risk factors and generally in the Plan Information. In particular, in certain circumstances, you may not receive the full return and you could lose all, or part, of your original investment. Before you invest in the Plan, you should ensure that you fully understand the nature of your investment, the risks involved and your own personal circumstances. If you are in any doubt about an investment in the Plan, you should take advice from an appropriately qualified financial adviser.

#### 16. How Investments are held

16.1 Securities will be held in safe custody by us or to our order in the name of BNY Mellon London Branch, or such other nominee approved by us, and will be beneficially owned by you. We accept full responsibility for any loss that might arise directly as a result of any default by any nominee company in whose name the Securities are held. Securities cannot be held by you outside of the Plan. All interests in your Plan will be, and must at all times remain, in your beneficial ownership, and must not be used as security for a loan. None of the interests may be lent to or deposited by way of collateral with any third party, nor may you create any charge or security over any interests. We may not lend any of your interests to a third party, nor may we borrow against them as security.

16.2 We shall at all times maintain records identifying your entitlement to Securities and cash in the Plan. No evidence of ownership will be issued to you, although you will receive the documents and information listed in clause 18 below.

16.3 If applicable, a certificate or other document evidencing title to an investment will be held by us in safe custody or as we may direct, and such documents will be kept separately from any document of title to an investment belonging to us.

16.4 Our nominee and safe custody services will include settlement and:

- (i) dealing on your instructions with corporate actions (as applicable), including rights entitlements and other matters affecting the Securities;
- (ii) collecting and paying all monies becoming due or payable in respect of the Plan;
- (iii) claiming and collecting all payments or other income or entitlements (as applicable) accruing to you.

16.5 We may pool your Securities with the investments of other clients. In respect of the Securities registered collectively, your entitlements may not be identifiable by separate certificates, other physical documents of title or equivalent electronic record, so that in the event of any default, any shortfall of Securities registered in that name may be shared pro rata amongst all clients whose investments are so registered.

16.6 Where your holding has been pooled with the holdings of other clients, your entitlements to shares and other benefits arising from corporate events will be distributed on a pro-rata basis or in any other manner as we may reasonably think fit. We shall not be obliged to pass on fractional rights accruing to you by making a payment or delivery to you if the aggregate amount due to you is less than £1 or if the value deliverable to you is less than £1.

16.7 We shall not hold any lien over or security interest in your investments or cash held in our custody or lend or grant any security interest in your assets or borrow on your behalf from any third party to commit you to supplement the funds

in the Plan.

#### 17. Conflicts of Interest

17.1 We manage actual or potential conflicts of interest as they arise in accordance with our conflicts of interest policy and the relevant sections of the FSA rules. A summary of the conflicts of interest policy is attached to these Terms and Conditions for information purposes only.

17.2 Subject to our obligations under the FSA Rules, we may enter into any transaction with you, or on your behalf, notwithstanding that we or an affiliate have or may have a material interest in the transaction or any resulting transaction or a relationship which gives rise to a conflict of interest. The interests or relationships which we may have include, but are not limited to, being the other party to the transaction, or acting as agent for another client or investor, or acting as principal selling our own property to you or buying property from you, and thereby making a profit (or loss) or taking a mark-up, mark-down or credit for our or their own account. In addition, we may perform other roles with respect to the Securities. Further details of our other roles are explained in the Plan Information and also in the Summary of the Conflicts of Interest Policy in the Terms and Conditions.

#### 18. Statements and Reporting

18.1 We will acknowledge in writing, where applicable:

- (i) your application to open a Stocks and Shares ISA;
- (ii) your request to transfer a Cash ISA or Stocks and Shares ISA to us; or
- (iii) your application to open a Direct Investment Plan.

18.2 We shall provide you with a statement showing the Securities and cash that are held by us in safe custody and a valuation of your portfolio every six months. Values of investments will be based on valuations taken on the 28th February and 31st August (or the next available business day) each year. This will show details of all transactions effected during the previous six months and include a valuation of your Plan. The statement will be prepared in accordance with the FSA Rules, will be issued within 25 business days of the valuation date and will not include any measure of comparative performance.

18.3 We may produce a consolidated statement covering where applicable:

- (i) all Stocks and Shares ISAs that are held with us; and,
- (ii) an investment statement covering all Direct Investments held with us.

18.4 Upon request, we will forward to you copies of any information issued to the holders of the Securities in which you invest. We reserve the right to charge a reasonable fee for providing these additional services.

#### 19. Partial Withdrawals

19.1 No partial withdrawals are permitted from your Plan.

#### 20. Transfers to another Manager

20.1 Subject to the Regulations, you have the right at any time to transfer your Stocks and Shares ISA to another ISA Manager. Capital protection in respect of the value of your investment is only valid if you remain invested for the full investment period of the Plan. As such, if you transfer your Stocks and Shares ISA prior to the Maturity Date, the transfer value may be less than your original investment.

20.2 To effect a transfer you must submit to us a written instruction and/or a letter of acceptance from your new ISA Manager. We will effect the transfer in cash following the sale of all Securities held by you in accordance with the termination provisions set out below. It is not possible to transfer the Securities within any of the Plans directly into another Stocks and Shares ISA.

20.3 In accordance with the Regulations, if you wish to transfer a Stocks and

Shares ISA for the current year the transfer must be effected in respect of all of the subscriptions made that year. In relation to Stocks and Shares ISAs opened in respect of a previous tax year, the transfer must be effected in respect of all holdings held in that tax year's plan.

20.4 No partial transfers will be allowed.

## **21. Termination and Withdrawal**

21.1 You may terminate/withdraw from the Plan at any time by giving written notice to the Plan Manager that you wish to terminate/withdraw from your Plan. Following receipt, the Plan Manager will sell your investments at the next practicable dealing date. If your request to cancel is received by us within five business days immediately preceding a dealing date, we reserve the right to delay your request to terminate/withdraw until the following dealing date. Your plan will terminate no later than 30 days after the termination notice is received by the Plan Manager. On termination, the Plan Manager will account to you for the proceeds of investments and will be entitled to retain any cash or investments required to settle any transactions already initiated on your behalf and any outstanding fees. You will pay to the Plan Manager any fees and transaction charges accrued to the date of termination.

21.2 The Plan may be terminated by the Plan Manager in the following circumstances:

(i) immediately on giving written notice to you if, in its opinion, it is impossible to administer the Plan in accordance with the Regulations or you are in breach of the Regulations. (The Stocks and Shares ISA Plan will terminate automatically if it fails to satisfy the provisions of the Regulations with immediate effect. The Plan Manager will notify you in writing if, by reason of any failure to satisfy the provisions of the Regulations a Stocks and Shares ISA Plan ceases to qualify as a Stocks and Shares ISA). You will immediately notify the Plan Manager in writing if you cease to be a qualifying individual for the purposes of the Regulations;

(ii) on one month's written notice if you fail to pay any money due; or,

(iii) on three month's written notice if you are in breach of any of these Terms & Conditions.

In these circumstances any assets of the Plan will be sold and the proceeds transferred to you, subject to our right to retain cash in respect of fees and transaction charges as set out in clause 21.1 above.

21.3 It is anticipated that MSI plc will be the only dealer in the Securities.

## **22. Death**

22.1 In the event of your death, your Stocks and Shares ISA will cease to be exempt from tax, with investments then being held in a Direct Investment. The Direct Investment forms part of your estate for Inheritance Tax purposes, and accordingly the Plan Manager would then await further instructions from your personal representatives.

## **23. Charges**

23.1 Though no charges, fees or expenses will be deducted directly from the Plan or affect your anticipated return under the Plan, the terms of the Securities and the basis upon which they will be acquired by the Plan Manager on your behalf will reflect certain commission charges, fees and expenses (as specified in the Plan Information).

23.2 Where a Plan is transferred to another Plan Manager, we may deduct an administration charge of £100 + VAT from your Plan proceeds. This charge will not be applicable if the plan is transferred at maturity.

23.3 However, we reserve the right to introduce additional charges in the future to cover any additional expenses incurred by us as a result of a material change in Regulations. Should it ever become necessary to introduce such a charge, you will be given three months notice.

23.4 You should note that there may be additional taxes or other costs that you are liable for that are not paid via us or imposed by us.

## **24. Records of Your Plan**

24.1 We will undertake to do the following:

(i) to maintain all relevant records relating to your Plan;

(ii) to make appropriate returns to the Inland Revenue for the purposes of taxation; and,

(iii) to provide all taxation details to you, as may be required under the Regulations.

## **25. Delegation of Functions**

25.1 We may appoint a third party to act in respect of any function relevant to administration of your Plan. Should we appoint a third party, we will satisfy ourselves that any such third party is competent to carry out those functions or responsibilities. We shall take full responsibility for the actions and omissions of any such third party.

## **26. Assignment**

26.1 We may appoint another company to be the Plan Manager of your Plan under these Terms & Conditions on giving you one month's notice. The new Plan Manager must be approved to act as an ISA Manager (as applicable) by the Commissioners of HM Revenue and Customs.

## **27. Complaints**

27.1 Any complaint should be addressed to Morgan Stanley & Co. International plc, BNY Mellon House, Ingrave Road, Brentwood, Essex CM15 8TG in the first instance. If you are not satisfied with the manner in which the matter is addressed you can refer complaints relating to the administration of your Plan to The Financial Ombudsman Service at South Quay Plaza, 183 Marsh Wall, London E14 9SR. Making a complaint will not prejudice your right to take legal proceedings. A statement describing our complaints handling procedure is available on request.

## **28. Compensation**

28.1 If we cannot meet our obligations to you, you may be entitled to compensation under the Financial Services Compensation Scheme established under the Financial Services and Markets Act 2000. Please contact us or Your financial adviser for further details on this scheme. Further information is also available from the Financial Services Authority and the Financial Services Compensation Scheme.

28.2 Your categorisation as a retail client does not necessarily mean that you will be an eligible complainant under the FSA rules or have access to the Financial Services Compensation Scheme or the Financial Ombudsman Service.

28.3 The securities underlying the Plan are not bank deposits and are not insured by the Federal Deposit Insurance Corporation or any other governmental agency, nor are they obligations of, or guaranteed by, a bank.

## **29. Commission**

29.1 When you subscribe to our Plan through an Independent Financial Adviser (an "IFA") we will usually pay commission to the IFA. This commission is payable to the IFA in respect of any investment advice given and/or an administrative charge for handling and forwarding your application form. The amount of the commission will depend on the amount you invest. Any amount payable will be detailed in correspondence with you. Commission is already accounted for in the terms offered and does not affect the returns shown. Please inform us if you change your IFA to enable us to keep our records up to date.

29.2 We may pay or accept any fee, commission or other non-monetary benefit from a third party in the course of acting as Plan Manager which does not give rise to a conflict with our duties to act in your best interests and to the extent that

such acceptance is permissible under the FSA Rules.

### **30. Data Protection**

30.1 We shall, in connection with personal information provided about you (the "Personal Data"), comply (where applicable) with the UK Data Protection Act 1998 and other applicable data protection laws and regulations.

30.2 Your Personal Data may be collected directly from you or through your agents (including your IFA) or any other third party who communicates with us. Where an IFA acts on your behalf, we will disclose your Personal Data and information concerning your investment to that IFA.

30.3 We may use your Personal Data for such purposes as are necessary in relation to the provision or administration of the services for which you are currently applying or may apply for in the future. This may include, without limitation, purposes for the operation of your investment in shares (including e.g. for registration and distribution purposes) and for statistical analysis. We may also process and disclose your Personal Data for the purposes of carrying out money laundering checks, conflict checks, fraud prevention, complying with diverse legal regulations and reporting to and auditing by national and international regulatory or exchange bodies.

30.4 We may also use your Personal Data to keep you informed by post, telephone or e-mail of our additional products or services and/or those offered by our associated companies. This information may not directly relate to financial services. Please note that your details may continue to be used for these purposes after your investment has lapsed. If you do NOT wish your contact details to be used for marketing purposes as set out above, please write to us at the address given below or tick the relevant box in the application form.

30.5 We may use third parties, agents or distributors to process your Personal Data, on our behalf, for the purposes set out in this clause 30.

30.6 This clause constitutes notice that we may need to transfer your Personal Data internationally both to other Morgan Stanley offices or to third parties, agents and distributors, for the purposes described above, including to countries which may not offer a level of protection for personal data as high as countries within the EEA. Agreement to this clause 30 shall constitute notification and (where applicable) consent to such transfers. We will endeavour to ensure that any such data processed or disclosed is appropriately protected by technical and operational security measures and contractual measures where necessary.

30.7 This clause 30 and the disclosure of Personal Data to us or our third parties is understood by you and us as constituting consent that we or our third parties may process personal data on the terms set out in this clause 30.

### **31. Money Laundering**

31.1 All transactions relating to products provided by us are covered by the Money Laundering Regulations, including the Proceeds of Crime Act 2002, the Money Laundering Regulations 2007, FSA Rules and any relevant guidance notes. This means that we are responsible for compliance with these regulations. As a consequence, you may be required to provide proof of identity when buying or selling your investment.

31.2 If we are unable to complete the required Anti-Money Laundering verification checks on your investment due to outstanding information and/or documentation, restrictions will apply. We will be unable to accept any further monies, process any transfers out of Your investment, or allow any outbound monies to be released. These restrictions will affect all parties associated with the holding until the outstanding information and/or documentation is provided.

### **32. Communications**

32.1 For your security telephone conversations may be recorded.

32.2 You acknowledge that you may receive from us unsolicited telephone calls

and other communications permitted by the FSA Rules.

32.3 English law is taken by us as the basis for the establishment of relations with you prior to the conclusion of these Terms and Conditions.

### **33. Telephone and/or Internet Dealing**

33.1 We reserve the right to introduce a facility for telephone and/or internet dealing in respect of your Plan. In the event that we introduce these facilities, we will reserve the right not to accept any dealing instruction unless we are satisfied that all information which we require at the time of dealing has been accurately provided.

### **34. Liability**

34.1 You should read the Risk Factors and other sections of the Plan Information before submitting an Application Form to open a Plan. These Terms and Conditions cannot disclose all the risks and other significant aspects of the Securities and your Plan. You should not apply to open a Plan unless you understand the nature of the Securities and the extent of your exposure to risk. No warranty is given by us as to the performance or profitability of the Plan. You must be aware that the price of securities can go down as well as up and that there is a degree of risk attached to stock market related investments. You may not get back the amount you originally invested. You are reminded that past performance is no guarantee of future returns. In the event of any failure, interruption or delay in the performance of its obligations resulting from any event or circumstance not reasonably within its control, the Plan Manager shall not be liable or have any responsibility of any kind for any loss or damage you incur or suffer as a result. Nothing in these Terms and Conditions will exclude or restrict any duty or liability which we have to you under the FSA Rules or will require you to indemnify any person where the requirement would be contrary to the FSA Rules.

### **35. Amendment to Terms & Conditions**

35.1 We may from time to time change these Terms & Conditions by giving not less than ten business days prior written notice to you of any change.

### **36. Notices**

36.1 All notices, instructions and other written communications required under these Terms and Conditions will be validly given by ordinary post, registered or recorded delivery, or by personal delivery.

36.2 All notices will be effective on delivery. Notices to us should be addressed to us at Morgan Stanley & Co. International plc of BNY Mellon House, Ingrave Road, Brentwood, Essex CM15 8TG or such other address as we may specify by notice in writing to you and marked for the attention of the investment manager responsible for the services provided to you under these Terms and Conditions.

36.3 Notices to you will be sent to the last address you have given us.

### **37. No Third Party Rights**

37.1 A person who is not a party to these Terms and Conditions will not have rights under the Contracts (Rights of Third Parties) Act 1999 to enforce any of these terms.

### **38. Governing Law and Jurisdiction**

38.1 These Terms & Conditions are governed by English law and are subject to the non-exclusive jurisdiction of the High Court of England and Wales. English law will, unless otherwise agreed in writing, govern any communication prior to the conclusion of any agreement between us. All our documents and all communications between us will be in English.

### **Summary of the Execution Policy**

When we execute an order in financial instruments on your behalf we are required to take all reasonable steps to obtain the best possible result for you taking into account of the following execution factors: price, costs, speed of execution,

likelihood of execution and settlement, the size and nature of the order and any other relevant consideration ("execution factors"). We have a best execution policy and arrangements which are designed to enable us to meet our best execution obligations. These provide that, in relation to your orders, we will determine the relative importance of the execution factors set out above taking into account of a number of execution criteria (set out above) including the nature of the financial instruments concerned and the markets on which your orders can be executed. We will execute your orders on a number of execution venues including stock exchanges and other regulated markets, alternative trading systems or multilateral trading facilities. Our execution policy lists those execution venues which we have selected on the basis that they enable us to obtain on a consistent basis the best possible result for the execution of client orders. We may use other execution venues where we consider this appropriate in relation to the order or financial instrument concerned. We may also execute your order with ourselves where this enables us to meet our best execution obligations. In executing an order for you, we will determine the best possible result for you in terms of the total consideration of the order, representing the price that the order will be executed at and all costs related to the execution of the order including execution venue fees, clearing and settlement fees and all other fees paid to third parties arising from the execution of the order. We do not owe you fiduciary duties in relation to the execution of your orders over and above our best execution obligations.

#### **Summary of the Conflicts of Interest Policy**

We take all reasonable steps to identify and record conflicts of interest and maintain arrangements with a view to preventing such conflicts from giving rise to a material risk of damage to our clients. The possible types of conflicts of interest are broad ranging and may arise from a wide range of circumstances. Amongst other things, these could include Morgan Stanley:

- (i) taking proprietary positions and/or making a market in instruments identical or economically related to transactions entered into with investors;
- (ii) having commercial interests related to transactions entered into with investors;
- (iii) having an intra group relationship between the issuer of the financial securities that are part of the Plan (Morgan Stanley, the parent company in based in New York) and the Plan Manager (Morgan Stanley & Co. International PLC, based in London);
- (iv) undertaking proprietary activities, including hedging transactions, which may affect the market price, rate, index or other market factors and, consequently, the value of the transaction entered into with investors; and
- (v) being an issuer or an associate of an issuer (or any of its affiliated companies) of Securities in which the Plan invests which could constitute a conflict of interest with the holders of those Securities.

We use various arrangements to manage such conflicts including information barriers, management and supervisory structures, transaction registration systems and personal account dealing policies. Conflicts of interest will be disclosed where such arrangements are not sufficient to ensure with reasonable confidence that risk of damage to the Interests of our clients will be prevented.

#### **Tax Advice**

Morgan Stanley is not qualified to give legal, tax or accounting advice to its clients and does not purport to do so in this document. Clients are urged to seek the advice of their own professional advisors about the consequences of the proposals contained herein. US Treasury Circular 230 Notice - Morgan Stanley does not render advice on tax and tax accounting matters to clients. This document and material therein was not intended or written to be used, and it cannot be used by any taxpayer, for the purpose of avoiding penalties that may be imposed on the taxpayer under U.S. federal tax laws.

#### **Index Disclaimer**

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# Application forms

Please find opposite a fold out of our application forms. For additional applications, simply photocopy the forms.

- ▶ Carefully read and understand the brochure, including the investment considerations and terms & conditions, before you complete an application form.
- ▶ Ensure that both sides of the application form are completed as necessary and that the application has been signed.
- ▶ Return the form together with a cheque for the subscription amount to your financial adviser, who will be required to complete the appropriate verification of identity checks and sign the application.
- ▶ The financial adviser will then send your completed application to Morgan Stanley & Co. International plc, BNY Mellon House, Ingrave Road, Brentwood, Essex CM15 8TG.

It is only necessary to send one cheque for the total amount that you wish to subscribe. For example, one cheque for £15,000 can cover an ISA investment of £10,200 and a Direct Investment of £4,800. Separate applications (e.g., from a husband and wife) require two cheques. Cheques should be made payable to 'Morgan Stanley & Co International Plc', and you should write your name and the name of the plan you are investing in on the back of the cheque clearly.

**If you have any questions regarding the application form, please call our administrator on 0844 892 2202.**

# THE MORGAN STANLEY FTSE™ INCOME PLAN 2

## Application form for a Stocks and Shares ISA and/or Direct Investment

Closing date 25<sup>th</sup> August 2010

### 1. PERSONAL DETAILS OF INVESTOR

Title: (Mr/Mrs/Miss/Ms/Other)	
Surname:	
First name(s) in full:	
Date of birth:	<input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Permanent residential address:	
Postcode:	
Telephone:	
Please enter your National Insurance (NI) Number here:	
<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>	

You should be able to find your National Insurance Number on a payslip, form P45 or P60, a letter from the DSS, or pension order book. If you have never been issued with a National Insurance Number, please tick here:

It is possible to have a joint holder for Direct Investments. Please complete the details of the joint investor here:

Title: (Mr/Mrs/Miss/Ms/Other)	
Surname:	
First name(s) in full:	
Date of birth:	<input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Permanent residential address:	
Postcode:	

For Direct Investments only, should you wish to invest on behalf of a child, please complete here:

Name of child:	
Relationship to child:	

Please tick this box if you do not want to be kept informed of our additional products or services and/or those offered by our associated companies

### 2. SUBSCRIPTIONS

(i) <b>Stocks and Shares ISA for 2010/11:</b> I apply to subscribe the following amount to a Stocks and Shares ISA for the tax year ending 5 <sup>th</sup> April 2011 (minimum £3,000 and maximum £10,200)	<b>Amount £</b> <input type="text"/>
(ii) <b>Direct Investment:</b> I apply to subscribe the following amount (minimum £3,000)	<b>Amount £</b> <input type="text"/>
<b>Total Subscriptions £</b> <input type="text"/>	

### 3. INCOME PAYMENT OPTIONS

Please complete the details below. All income payments can only be made via the Bankers Automated Credit System (BACS) to an account within the UK clearing system.

Bank / Building Society Name:	
Address:	
Postcode:	
Sort Code:	<input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/>
Account Number:	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Building Society Roll Number:	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Account Holder Name:	

Please make your cheque payable to 'Morgan Stanley & Co. International plc'. Please also write your full name and the name of the plan you are investing in (here, the 'FTSE Income Plan 2') on the back of the cheque, to ensure timely processing of your application.

# Application form for a Stocks and Shares ISA and/or Direct Investment

## 4. INVESTOR APPROPRIATENESS

Have you received a personal recommendation from your adviser to invest in this product?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
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If "Yes", please proceed to Section 4, Declaration and Authority, If "No" please answer the questions below before proceeding to Section 4, Declaration and Authority. If you do not answer these additional questions, we will not be able to determine whether this investment is appropriate for you.

1. Have you, in the last 5 years, held any of the following investments?	Shares <input type="checkbox"/>	Unit Trusts/OEICs <input type="checkbox"/>	Tracker funds <input type="checkbox"/>	Stock and Shares ISAs/PEPs <input type="checkbox"/>	
	A product similar to the one you are applying for (known as a Structured Product) ie a fixed term investment, where you may get back less than you invested <input type="checkbox"/>				
2. Do you understand that the stock market movements will influence the return you receive?				Yes <input type="checkbox"/>	No <input type="checkbox"/>
3. Do you understand that the investment has been designed to be held for the full term?				Yes <input type="checkbox"/>	No <input type="checkbox"/>
4. Do you fully understand the Risk Factors outlined in the brochure? Full details on these and any other risks are contained within the brochure and the Terms and Conditions, which you should have read and understood.				Yes <input type="checkbox"/>	No <input type="checkbox"/>

## 5. INVESTOR DECLARATION AND AUTHORITY

### APPLICABLE TO DIRECT INVESTMENT APPLICANTS ONLY

I declare I am 18 years of age or over and that I am not a resident, nor am I acting on behalf of, a resident of the United States; and that I will not assist any person who is so resident to invest in this Plan. Further I agree to inform you immediately should I become a resident of the United States.

### APPLICABLE TO ALL ISA APPLICANTS

#### I declare that:

- All subscriptions made, and to be made, belong to me;
- I am 18 years of age or over;
- If I am applying for a 2010/11 Stocks and Share ISA, I have not subscribed and will not subscribe to another Stocks and Shares ISA in the same year that I subscribe to this Stocks and Shares ISA;
- I am resident and ordinarily resident in the UK for tax purposes, or non-resident but performing duties which by virtue of section 28 of the Income Tax (Earnings and Pensions) Act 2003 (Crown employees serving overseas) are treated as being performed in the UK, or I am married to or in a civil partnership with a person who performs such duties and that I will immediately inform Morgan Stanley & Co. International plc if I cease to be so resident and ordinarily resident or to perform such duties, or be married to or in a civil partnership with a person who performs such duties.
- I / we confirm that the bank details contained in section 3 are correct and Morgan Stanley & Co. International plc will not be liable for any errors or omissions in these details.

### FOR ALL APPLICANTS

#### I authorise Morgan Stanley & Co. International plc:

- To hold my cash subscription, Direct investments, ISA investments (as applicable), interest, dividends and other rights or proceeds in respect of those investments and any cash or other proceeds;
- To make on my behalf any claims to relief from tax in respect of ISA investments;
- On my request to transfer or pay to me, as the case may be, Direct investments, ISA investments, interest, dividends, rights or other proceeds in respect of such investments, any cash or other proceeds;
- To supply an annual statement;
- To process my personal data as set out in Clause 30 of the Terms and Conditions.

By signing this agreement, you consent to Morgan Stanley processing your information including your name, contact details and preference information for the purposes set out in the Terms and conditions in this investment pack.

I have read and understood the Morgan Stanley FTSE™ Income Plan 2 brochure including the sections covering Risk Factors, Key Features and Terms and Conditions. I acknowledge and agree to the terms under which my subscription will be made and my investments will be managed. I understand that Morgan Stanley & Co. International plc does not provide investment advice in relation to the Plan and confirm that I either do not require such advice or have received advice on the Plan from an Independent Financial Adviser. I declare that this application form has been completed to the best of my knowledge and belief and is correct.

Investors should be aware that the value of investments and the income from them can fall as well as rise, and that past performance is not necessarily a guide to future performance. The interim value of the underlying assets of the Plan do not directly impact the benefits generated (if any) at the maturity of the Plan. Notes: When completed this application form should be returned to your financial adviser. Money Laundering Regulations: Under the regulations, there is a legal requirement to prove the identity of people who wish to make an investment. You may therefore be asked for some evidence of your identity. This will normally be a passport or similar form of identity check.

This **completed application, cheque** and the **Verification of Identity Certificate** should be returned to Morgan Stanley & Co. International plc, BNY Mellon House, Ingrave Road, Brentwood, Essex CM15 8TG.

# Morgan Stanley

Investor Signature:	
Date:	

Joint investor if applicable (Direct Investment only):

Investor Signature:	
Date:	

### FINANCIAL ADVISER DETAILS

Financial Adviser:	
FSA Number:	
Please tick box if you wish to rebate commission, and attach further details together with the form <input type="checkbox"/>	

#### I hereby confirm that, either:

- I have assessed and am satisfied with the appropriateness of this product for the investor, in accordance with Chapter 10 of the New Conduct of Business Sourcebook (COBS) within the FSA Handbook  ; or
- This investor has failed to give me sufficient information to assess the appropriateness of the product for it and in response I have served a warning on the investor stating that I am not in a position to assess whether the product is appropriate for it to invest in or not  ; or
- This application is the result of a request for quote order from the investor arising out of the investor's initiative alone and as such has not been solicited by me

Financial Adviser Signature:	
Date:	

# THE MORGAN STANLEY FTSE™ INCOME PLAN 2

## Application form for a Cash or Stocks and Shares ISA Transfer

Closing date 18<sup>th</sup> August 2010

This form allows you to make up to two transfers. Should you require further copies of the mandates below to facilitate additional transfers you may photocopy this form.

I confirm that I wish to transfer a: Cash ISA  Stocks and Shares ISA  (Please tick one only)

### 1. PERSONAL DETAILS OF INVESTOR

Title: (Mr/Mrs/Miss/Ms/Other)	
Surname:	
First name(s) in full:	
Date of birth:	<input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Permanent residential address:	
Postcode:	

Telephone:	
Do you have a National Insurance (NI) Number?	
If 'Yes', you must enter it here:	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
(You should be able to find your NI Number on a payslip, form P45 or P60, a letter from the DSS, or pension order book). If you have never been issued with an NI Number, please tick here: <input type="checkbox"/>	
Please tick this box if you do not want to be kept informed of our additional products or services and/or those offered by our associated companies <input type="checkbox"/>	

### 3. INCOME PAYMENT OPTIONS

Please complete the details below. All income payments can only be made via the Bankers Automated Credit System (BACS) to an account within the UK clearing system.

Bank / Building Society Name:	
Address:	
Postcode:	
Sort Code:	<input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/>
Account Number:	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Building Society Roll Number:	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Account Holder Name:	

### 4. INVESTOR APPROPRIATENESS

Have you received a personal recommendation from your adviser to invest in this product? Yes  No

If "Yes", please proceed to Section 4, Declaration and Authority. If "No" please answer the questions below before proceeding to Section 4, Declaration and Authority. If you do not answer these additional questions, we will not be able to determine whether this investment is appropriate for you.

1. Have you, in the last 5 years, held any of the following investments?	Shares <input type="checkbox"/>	Unit Trusts/OEICS <input type="checkbox"/>	Tracker funds <input type="checkbox"/>	Stock and Shares ISAs/PEPs <input type="checkbox"/>
	A product similar to the one you are applying for (known as a Structured Product) ie a fixed term investment, where you may get back less than you invested <input type="checkbox"/>			
2. Do you understand that the stock market movements will influence the return you receive?	Yes <input type="checkbox"/>	No <input type="checkbox"/>		
3. Do you understand that the investment has been designed to be held for the full term?	Yes <input type="checkbox"/>	No <input type="checkbox"/>		
4. Do you fully understand the Risk Factors outlined in the brochure? Full details on these and any other risks are contained within the brochure and the Terms and Conditions, which you should have read and understood.	Yes <input type="checkbox"/>	No <input type="checkbox"/>		

# Application form for a Cash or Stocks and Shares ISA Transfer

## 5. INVESTOR DECLARATION AND AUTHORITY

### I DECLARE THAT:

1. All subscriptions made, and to be made, belong to me;
2. I am 18 years of age or over;
3. I am resident and ordinarily resident in the UK for tax purposes, or non-resident but performing duties which by virtue of section 28 of the Income Tax (Earnings and Pensions) Act 2003 (Crown employees serving overseas) are treated as being performed in the UK, or I am married to or in a civil partnership with a person who performs such duties and that I will immediately inform Morgan Stanley & Co. International plc if I cease to be so resident and ordinarily resident or to perform such duties, or be married to or in a civil partnership with a person who performs such duties.
4. I confirm that the bank details contained in section 3 are correct and Morgan Stanley & Co. International plc will not be liable for any errors or omissions in these details.

### I AUTHORISE MORGAN STANLEY & CO. INTERNATIONAL PLC:

1. To hold my ISA investment, interest, dividends and other rights or proceeds in respect of those investments and any cash or other proceeds;
2. To make on my behalf any claims to relief from tax in respect of ISA investments;
3. On my request to transfer or pay to me, as the case may be, ISA investments, interest, dividends, rights or other proceeds in respect of such investments, any cash or other proceeds;
4. To supply an annual statement;
5. To process my personal data as set out in Clause 30 of the Terms and Conditions.

I have read and understood the Morgan Stanley FTSE™ Income Plan 2 brochure including the sections covering Risk Factors, Key Features and Terms & conditions. I acknowledge and agree to the terms under which my subscription will be made and my investments will be managed. I understand that Morgan Stanley & Co International plc does not provide investment advice in relation to the Plan and confirm that I either do not require such advice or have received advice on the Plan from an Independent Financial Adviser. I declare that this application form has been completed to the best of my knowledge and belief and is correct.

Investor Signature:	
Date:	

### FINANCIAL ADVISER DETAILS

Financial Adviser:	
FSA Number:	
Please tick box if you wish to rebate commission, and attach further details together with the form	<input type="checkbox"/>

### I HEREBY CONFIRM THAT, EITHER:

- i) I have assessed and am satisfied with the appropriateness of this product for the investor, in accordance with Chapter 10 of the New Conduct of Business Sourcebook (COBS) within the FSA Handbook  ; or
- ii) This investor has failed to give me sufficient information to assess the appropriateness of the product for it and in response I have served a warning on the investor stating that I am not in a position to assess whether the product is appropriate for it to invest in or not  ; or
- iii) This application is the result of a request for quote order from the investor arising out of the investor's initiative alone and as such has not been solicited by me

Financial Adviser Signature:	
Date:	

Investors should be aware that the value of investments and the income from them can fall as well as rise, and that past performance is not necessarily a guide to future performance. The interim value of the underlying assets of the Plan do not directly impact the benefits generated (if any) at the maturity of the Plan. Notes: When completed this application form should be returned to your financial adviser. Money Laundering Regulations: Under the regulations, there is a legal requirement to prove the identity of people who wish to make an investment. You may therefore be asked for some evidence of your identity. This will normally be a passport or similar form of identity check.

This **completed application, cheque** and the **Verification of Identity Certificate** should be returned to Morgan Stanley & Co. International plc, BNY Mellon House, Ingrave Road, Brentwood, Essex CM15 8TG.

**2a. EXISTING CASH OR STOCKS AND SHARES ISA TRANSFER REQUEST MANDATES**

**First Mandate** – Instruction to the Plan Provider from whom you are transferring your **Cash ISA / Stocks and Shares ISA** (delete as appropriate).

I hereby instruct you to sell investments within my plan immediately and transfer the cash proceeds, together with any interest, dividends, rights and any other cash within my plan (less any amount you are entitled to keep under the terms of the plan), to Morgan Stanley & Co. International plc, BNY Mellon House, Ingrave Road, Brentwood, Essex CM15 8TG. Please transfer my plan once instructions have been received from Morgan Stanley & Co. International plc to do so. After transfer, all dividends and tax credits due should be made payable directly to me. Please make the cheque payable to 'Morgan Stanley & Co. International plc' reference (client name) and write the name of the plan clearly on the reverse of the cheque to ensure timely processing. If you are not in a position to transfer my cash proceeds by **06<sup>th</sup> September 2010**, please cancel my request to transfer and reinstate my ISA.

Title: (Mr/Mrs/Miss/Ms/Other)	
Surname:	
First name(s) in full:	
Address:	
Postcode:	
Telephone:	
Investor Signature:	
Date:	

**Second Mandate** – Instruction to the Plan Provider from whom you are transferring your **Cash ISA / Stocks and Shares ISA** (delete as appropriate).

I hereby instruct you to sell investments within my plan immediately and transfer the cash proceeds, together with any interest, dividends, rights and any other cash within my plan (less any amount you are entitled to keep under the terms of the plan), to Morgan Stanley & Co. International plc, BNY Mellon House, Ingrave Road, Brentwood, Essex CM15 8TG. Please transfer my plan once instructions have been received from Morgan Stanley & Co. International plc to do so. After transfer, all dividends and tax credits due should be made payable directly to me. Please make the cheque payable to 'Morgan Stanley & Co. International plc' reference (client name) and write the name of the plan clearly on the reverse of the cheque to ensure timely processing. If you are not in a position to transfer my cash proceeds by **06<sup>th</sup> September 2010**, please cancel my request to transfer and reinstate my ISA.

Title: (Mr/Mrs/Miss/Ms/Other)	
Surname:	
First name(s) in full:	
Address:	
Postcode:	
Telephone:	
Investor Signature:	
Date:	

**2b. EXISTING CASH OR STOCKS AND SHARES ISA TRANSFER REQUEST MANDATES (continued)**

**FIRST MANDATE**

Name of Plan Provider:	
Address of Plan Provider:	
Postcode:	
Account Number:	

Type of Account:	Cash ISA <input type="checkbox"/> Stocks/Shares ISA <input type="checkbox"/>
Account Number:	
Approx Value:	

Type of Account:	Cash ISA <input type="checkbox"/> Stocks/Shares ISA <input type="checkbox"/>
Account Number:	
Approx Value:	

Type of Account:	Cash ISA <input type="checkbox"/> Stocks/Shares ISA <input type="checkbox"/>
Account Number:	
Approx Value:	

Total Approx Value:	
---------------------	--

Minimum aggregate transfer value £3,000.

**SECOND MANDATE**

Name of Plan Provider:	
Address of Plan Provider:	
Postcode:	
Account Number:	

Type of Account:	Cash ISA <input type="checkbox"/> Stocks/Shares ISA <input type="checkbox"/>
Account Number:	
Approx Value:	

Type of Account:	Cash ISA <input type="checkbox"/> Stocks/Shares ISA <input type="checkbox"/>
Account Number:	
Approx Value:	

Type of Account:	Cash ISA <input type="checkbox"/> Stocks/Shares ISA <input type="checkbox"/>
Account Number:	
Approx Value:	

Total Approx Value:	
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Minimum aggregate transfer value £3,000.





MORGAN STANLEY & CO. INTERNATIONAL PLC  
25 CABOT SQUARE  
CANARY WHARF  
LONDON E14 4QA

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**FAX:** +44 (0) 20 7425 4499  
**EMAIL:** MSIFAINFO@MORGANSTANLEY.COM

**WWW.MORGANSTANLEYIQ.CO.UK**

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Financial Services Authority (registration number 165935)